

FRED T. BISHOPP, JR.

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PROFESSIONAL EXPERIENCE:

December 2005 – Merged with Bishopp Realty, Inc. to Commonwealth Commercial Inc. as an Associate Broker specializing in industrial/flex building sales, leasing, and land development in the Prince William, Fairfax, Fauquier, and Loudoun County markets.

September 1989 to December 2005 – Sixteen years with Bishopp Realty, Inc. as sales and leasing representative and Associate Broker specializing in the Manassas and Route 28 corridors. With a degree in civil engineering and a Masters degree in management sciences is well equipped to analyze and solve business problems, real estate requirements, and investment opportunities.

Fred has represented many of our prominent lending institutions including Riggs Bank, Crestar/Sun Trust Bank, and Signet Bank in marketing their real estate assets. He serves as our representative to Prince William County and is active in the Route 28 and I-66 Manassas/Gainesville market, selling or leasing millions of square feet.

March 1975 to June 1978 (full time during layoff from Eastern Airlines) – Computer programmer, Systems programmer, Data Processing Manager with Communications Corporation of America, Fred was responsible for programming and operational management of a computer service production company, development of a new data processing facility (a one hundred percent increase in budget increased production and sales by three hundred percent.) Operated in the IBM 360 and 4300 series utilizing assembler programming language.

June 1978 to April 1985 (part time) - Computer System Analyst and Program Developer for Communications Corporation of America. Developed software and utility programs for production programmer use and efficiency.

August 1973 to March 1989 – Airline pilot and instructor pilot with Eastern Air Lines trained on L-188 Electra, DC-9, B-727, A-300 and B-757 aircraft.

May 1971 to August 1973 – Systems analyst with Electronic Data Systems (EDS) - served as interface between programming staff and Blue Cross Blue Shield departments in Camp Hill, Pennsylvania, providing systems analysis information and training. Educated in assembler, COBAL and analysis procedures in EDS school.

October 1966 to May 1971 – United States Air Force – Pilot training, instructor training, served as undergraduate pilot instructor in Selma, Alabama, then forward air controller in the Republic of Viet Nam.

EDUCATION:

Master of Arts in Applied Mathematical Sciences – University of Georgia 1989
B.S. in Civil Engineering – Virginia Military Institute 1965

NOTABLE TRANSACTIONS:

Riggs Bank selling 108,000 square feet and Cutler Development leasing 54,000 square feet in Battlefield Business Park, Manassas, Virginia.

Robbins Development purchase of and leasing of 430,000 square feet in Gainesville Business Park, Gainesville, Virginia.

Philip Halcomb (David Allen Company) purchase of and leasing of 98,000 square feet in three Manassas, Virginia flex properties. Sale of two properties totaling 70,000 square feet.

Jongil Kim (Home Kim Group) purchase of two Manassas warehouse locations totaling 150,800 square feet, and two retail grocery outlets totaling 112,000 square feet.

Joel Notes leasing of 142,000 square feet of industrial warehouse, Manassas.

Crestar Bank selling 163,000 square feet and Henry Luken, (Telco) in leasing of 87,000 square feet of flex buildings in Lafayette Business Park, Chantilly, Virginia.

Wellington Associates in leasing 208,000 square feet of office/warehouse on Wellington Road, Manassas, Virginia.

General Masonry in leasing 55,000 square feet on Godwin Drive, Manassas

MANASSAS/GAINESVILLE/MARSHALL TRANSACTIONS

7950 Gainsford (Sale)	34,820 SF
9324 Grant Avenue Ass. LC (Sale)	27,000 SF
Acoustic Works	11,880 SF
Act Networks	13,700 SF
Action Tank & Drain	1,900 SF
Advanced Environmental	2,000 SF
AFS	2,400 SF
Ahmet Aksoylu (Sale)	1.77 ACRES
AirSoft	19,500 SF
Airgo Manufacturing	1,600 SF
Alan Thiers & Ass.	33,250 SF
Alan Thiers	14,250 SF
Allied Plywood (Sale - Marshall VA)	38,960 SF
Allied Plywood (Sale/Lease)	54,000 SF
Allied Building Systems (Land sale – pending – Marshall, VA)	20 ACRES
Alrite Plumbing (Sale)	2,100 SF
Amarr Door	8,200 SF
American Upholstery	2,200 SF
American Truck & Trailer	3,600 SF

American Building Spec.	7,651 SF
American Target	8,500 SF
American Auto Mailing	3,200 SF
Apollo Ventures (Sale)	21,750 SF
ARA	7,500 SF
Archers Siding	2,000 SF
AT&T	102,000 SF
AT&T	39,797 SF
Atlantic Coast Cotton	142,500 SF
Atlantic Coast Cotton	34,500 SF
Atlantic Foods	3,200 SF
Autosport	7,500 SF
Aviation Maintenance Academy	22,000 SF
Aviation Technology	5,082 SF
Battlefield Sheet Metal	2,004 SF
Benfield Electric	4,500 SF
Bow Industries of VA (Sale)	4,827 SF
Bradco Supply	21,880 SF
C&A Scientific	1,800 SF
Capital Exhibit Services	18,000 SF
Carolina Masonry	3,431 SF
Caterpillar Club	6,578 SF
CCS&T	10,729 SF
Cellar Door (Sale)	84.9 ACRES
CF&F PC	5,400 SF
Chemwaste Management	2,800 SF
Chain Link Graphix	7,500 SF
Cintas Corporation	14,500 SF
Contractors Yard Warehouse	42,500 SF
Commercial Laminates	11,345 SF
Coulter, Foldenauer	2,558 SF
Crates Unlimited	5,000 SF
Crews Door	7,000 SF
Crews Door	3,471 SF
Data Search (Sale)	18,000 SF
Data Disc, Inc.	8,470 SF
Data Clean Corp.	11,600 SF
Daw Technologies	13,333 SF
DCI, Inc.	40,000 SF
Dean Designs (Sale)	2,000 SF
DentalCo, Inc.	3,476 SF
DH Becker Company	8,100 SF
Dominion Well	6,000 SF
Dominion Business (Sale)	24,775 SF
Dominion Fireplace Service	17,000 SF
Earthwalk Communications	6,982 SF
Ebara Technologies	9,998 SF
Ecology Unlimited	10,800 SF
EG&G	6,407 SF
Exide Corporation	7,545 SF
Federal Marketing	2,337 SF
Fieldtech, Inc.	856 SF
Fischell Company	1,500 SF

Fleet Car Services	Land Lease
Flow Mole	8,000 SF
Fred Bordon (Sale)	4 ACRES
Global Foods Grocery Stores – Manassas	53,500 SF
Global Foods Grocery Stores – Potomac Mills	56,000 SF
Goode Refrigeration	8,750 SF
Goode Refrigeration (Sale)	70,000 SF
Granite Design	9,000 SF
Graphic Services	15,862 SF
GTA, Inc.	7,500 SF
Hazel Thomas	3,549 SF
Helms & Crandell	2,000 SF
Henry Koch	3,085 SF
Hercules	6,600 SF
High Reach	3,600 SF
Home Kim (Sale)	128,350 SF
Home-Kim Contractors (Sale)	27,200 SF
IBM	10,625 SF
IDS (Land Sale)	5 acres
International Tae Kwon Do	3,881 SF
Keydata	16,597 SF
Kustom Carpet	1,241 SF
Lacy Communications	6,000 SF
L-Y LLC	7.64 ACRES
Leo Joy	408 SF
Living Faith Bible (Sale)	27,300 SF
Lord & Company	3,600 SF
Lowe's of Manassas Building (Sale)	60,000 SF
Manassas Garage Door	35,000 SF
Manassas Hercules LLC (SALE)	5,000 SF
Manassas Transfer	2,018 SF
Mantech	7,300 SF
Marine Shale	8,000 SF
Mason King Court Gr. (Sale)	152,000 SF
Medical Parts Mart	3,000 SF
Miriam Cutler (Sale)	24,050 SF
Moja, Inc.	2,177 SF
Morgan Products (Sale)	79,500 SF
Motor Works	7,100 SF
MVP Northern Virginia	8,500 SF
NAVCOM	17,872 SF
NAVCOM (Sale)	60,000 SF
NAZ Warehouse (Building Sale)	36,000 SF
New Age Builders	14,000 SF
New York Life	3,000 SF
Norandex	40,477 SF
Nova Millwork	2,000 SF
NSF Leasing	3,600 SF
NTW	10,200 SF
NV Homes	21,844 SF
NV Transfer	28,000 SF
On Command Video	3,600 SF
One Siding Contractors	3,367 SF

Pete Chambers (SALE)	3,491 SF
Pev's PaintBall Warehouse	30,000 SF
Pierce Enterprises	8,500 SF
Pro-One	2,800 SF
Provident Bank	6,200 SF
Radiology Associates	2,639 SF
RD Moody	5,470 SF
Rental Depot	7,500 SF
Rental Depot	4,500 SF
RMP, Inc.	14,800 SF
Roadmark	3,600 SF
Robbins Business Park	30 ACRES
Robert Trent Jones	3,200 SF
Rollyson Aluminum	14,500 SF
Ryan Homes	1,600 SF
Salvatore Cangiano	106 ACRES
San Screen	4,500 SF
Saturn Ventures (Sale)	27,300 SF
Schwans Sales LTD (Sale)	2 ACRES
Secom Corporation	5,600 SF
Shannon Biggs, Inc.	3,600 SF
Simpson Unlimited	4,200 SF
Singer Associates	13,730 SF
Stanley Owens	4,000 SF
Staples Research (Sale)	7,200 SF
Steve Smith	4,200 SF
Stone. Jack. VFD (Sale)	4.4 ACRES
Summit USA Land (Sale)	5,200 SF
Susan Custis	1,200 SF
Techmatics	6,542 SF
Temporary Solutions	16,170 SF
Tice Trucking Service	4,630 SF
Tosoh SET	20,500 SF
Touch of Italy	3,471 SF
Tri State Tours	3,618 SF
Ultimate Detail	1,697 SF
Ultimate Services	10,500 SF
US Siding	2,200 SF
UTD Inc.	6,410 SF
VA Snack Foods	4,500 SF
Vanderpool and Frosdick (Building Sale)	32,000 SF
VDOT	25,857 SF
VDOT	12,000 SF
Vector Security	1,250 SF
Virginia Stair	6,758 SF
Volt Information	4,280 SF
VSE	3,800 SF
Vulcan Materials	5,953 SF
Washington Christian Life Center (Land Sale)	7 acres
Wash. Fireworks, Inc.	18,038 SF
Washington Gas Light	5,140 SF
Washington Roofing	28,000 SF
Wellington Road LP (Sale)	14,500 SF

Wholesale Warehouses	5,030 SF
Wilcox Woodworking	8,913 SF
Wilcox Woodworking	11,000 SF
Win Laboratories, Inc.	48,848 SF
World of Baseball	16,287 SF