

WILLIAM M. SOLTESZ

Commonwealth Commercial Inc.
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PROFESSIONAL EXPERIENCE

Principal

Commonwealth Commercial, Inc. Reston, VA 2002 to Present
Provide commercial real estate brokerage services to buyers, seller, landlords & tenants

Vice President

Transwestern Commercial Services, Tysons Corner, VA 1995 to 2002
Responsible for leasing portfolio of 1.1 million square feet of industrial properties.

Regional Manager, Eastern United States Industrial Properties

JMB Properties Company, Washington, DC 1994 to 1995
Responsible for asset management of six million square feet of industrial properties from Boston to Atlanta. Increased occupancy and profits by 22%.

Vice President

CB Commercial Real Estate, McLean, VA 1987 to 1994
Leased and sold two million square feet of office and industrial space throughout Northern VA.

Marketing Manager

Fairfax County Economic Development Authority, Vienna, VA 1985 to 1987
Responsible for attraction and retention of businesses in Fairfax County. Coordinated national marketing program and all small business development efforts.

Director of Small Business Development

Ohio Department of Development, Columbus, Ohio 1983 to 1985
Responsible for all small business development, policy issues, initiatives, and support programs in Ohio. Promoted four times. Worked closely with the Governor's office and State Legislature in reviewing legislation and obtaining budget approval for business development programs. Managed a staff of eighteen professionals.

Owner

Chick-fil-A and Chili Parlor Restaurants, Cincinnati and Columbus, Ohio 1980 to 1983
At 24 years of age, planned, designed, built, and managed three restaurants with a staff of 45 employees.

EDUCATION

MBA (1981) and BBA (1977) University of Cincinnati
President - Interfraternity Council, Dean's List, University Senate, Who's Who Among College Students.

COMMUNITY SERVICE

Loudoun County Economic Development Commission, Chamber of Commerce,
Loudoun Partnership, Committee For Dulles, Loudoun County Millenium Commission,
Loudoun Republican Committee
Fairfax County Chamber of Commerce, Leadership Fairfax
Washington Airports Task Force - Chairman of Speakers Bureau
National Association of Industrial and Office Parks (NAIOP)

Board of Directors - Business Technology Center, a small business incubator
President - Eastgate Kiwanis Club, Eastgate Mall Retail Merchants Association
Big Brothers Association for Underprivileged Children

PERSONAL

Married with the two greatest children on earth.